



<RUN LPSURYHV LQ VHYHUDO FDWHJRULHV LQ 0DFOHDQ¶V
5DQNLQJV

7KH UDRUWHQW WLOWV GRàFDÀKW VHOVHpDÀKSRUWDQW DUHDV LQJD\ IHP`€

&\$0386 1(:6

:KDW¶V QHZ DW WKH 0DUNKDP
&DPSXV"
*RUGRQ %LQVWHG KDV EHHQ DSSRLQWHG
'HSXW\ 3URYRVW RI 0DUNKDP &DPSXV IRU
ILYH \HUV EHJLQQLQJ LQ -DQXDU\
&RQVWUXFWLRQ LV XQGHUZD\ IRU WKH PFK
DQWLFLSDWHG QHZ FDPXV ZKLFK ZLOO RSHQ
LVV GRRUV LQ IDOO /HDUQ PRUH DERXW
WKH 0DUNKDP &DPSXV

\$/801, (9(176

&HOHEUDWH WKH <RUN 8 \$OXPQL
\$ZUGV RQ 1RY
-RLQ XV IRU DQ HYHQLQJ RI HQWHUWDLQPHQW
FHOHEUDWLRQ DQG QHWZRUNLQJ DV ZH
KRQRXU WKLV \HUV V IRXU <RUN 8 \$OXPQL
\$ZUGV UHFLSLHQWV DQG FKHHU RQ RXU
WDOHQWHG VWXGHQW DQG DOXPQL SHUIRUPHU
5HJLVWHU DQG OHDUQ PRUH

5(6(\$5&+

&KDQJHV WR SRODU EHDU GLHWV
UHIOHFW FOLPDWH VKLIW
+RZ DUH ZDUPLQJ WHPSHUDWXUHV DQG D
ORVV RI VHD LFH DIIHFWLQJ SRODU EHDUV DQG
WKHLU SUH\ LQ WKH \$UFWLF" \$ <RUN OHG
UHVHDFK WHDP PRQLWRUHG ZKDW SRODU
EHDUV HDW DFURVV 1XQDYXW DQG ZKHUH
WKH\ DUH FDWFKLQJ WKHLU SUH\ WR ILQG RXW
5HDG PRUH DERXW WKH UHVHDFK

\$/801, (9(176

*OREDO (QWUHSUHQHUXVKLS
:HHN<RUN 8 \$OXPQL 'D\
-RLQ XV RQ 1RY IRU D SDQHO IHDWXULQJ
WKUHH \RXQJ DOXPQL GLVFXVVLQJ WKHLU
SDWKV WR HQWUHSUHQHUXVKLS DW SP (7
DQG UHWXUQ IRU D VSHFLDO NH\QRWH IURP
DOXPQXV \$ULR .KRVKELQ %&RP ¶ DW
SP (7HJLVWHU DQG OHDUQ PRUH DERXW
WKHVH HYHQWV

\$/801, (9(176

,QWURGXFLLQJ OLG &DUHHU
&RQYHUVDWLRQV
(DFK HYHQW LQ WKLV QHZ YLUWXDO HYHQW
VHULHV ZLOO IRFXV RQ D VSHFLILF PLG
FDUHHU WUDQVLWLRQ DQG IHDWXUH DQ DOXPQ
VWRU\WHOOHU VKDULQJ WKHLU SHUVRQDO MRX
DQG H[SHULHQFH PRUH DERXW
OLG &DUHHU &RQYHUVDWLRQV

\$/801, 6327/,*+7

7KH SXUVXLW RI OLIHORQJ
OHDUQLQJ
2Q 1RY 9DUDWKDOHGFKXP\
6KDQPXJDQDWKDQ HDUQHG WKH GLVWLQFWLRQ
RI EHRPLQJ WKH ROGHVW SHUVRQ WR
UHFHLYH D PDVWHUWUHQGHJUHH IURP
8QLYHUVLW\ DV SDUW RI KHU OLIHORQJ PLVVL
WR FRQLQXH DGYDQFLQJ KHU HGXFDWLRQ
5HDG 9DUDWKD V VWRU\

,1 7+(1(:6

7KH SHRSOH V GRFWRU

(LOHHQ GH 9LOOD 0%\$ ¶ 7RURQWR V
0HGLFDO 2IILFHU RI +HDOWK KDV FDOPO\

1RY _ SP(0 & DUHUU & RQYHUVDWLRQV _ %HFRPLQJ DQ DXWK
-RLQ .HOO\ -DFNVRQ 0\$2XU & D ODXGKR\$ RH DU :LWK
&DQXFN .LGV IRU D GLVFXVVLQR RQ DOO WKDW JRHV LQWR ZU
DQG PDUNHWLQJ D ERRN ZKLOH ZRUNLQJ IXOO WLPH



1RY _ SP(7 HIIHFWLYH ZHDOWK DQG HVWDWH SODQQLQJ
-RLQ DOXPQXV ODUN +DOSHUQ %\$ ¶ WR OHDUQ KRZ WR HIIHF
SUHVHUYH DQG JURZ \RXU HVWDWH XVH JRYHUQPHQW EHQHILV
WD[HV FUHDWH JHQHURXV FKDULWDEOH JLIWV DQG OHDYH PR



1RY _ SP(7 NKDP & RPPXQLW\ 2SHQ +RXVH
ODUNKDP UHVLGHQWV DUH LQYLWHG WR MRLQ XV IRU D YLUWXD
GLVFRYHU PRUH DERXW RXU QHZ ODUNKDP & DPSXV FRQVWUXFV
DQG IXWXUH RSSRUWXQLWLHV ZKHQ RSHQ



1RY _ SP(7 RRODUV +XE # +RPH _ ,QWLPDWH SDUWQHU
YLROHQFH DQG DFFHVVR MXVWLFB
-RLQ 2VJRRGH 3URI -DQHW ORVKHU IRU D WDON KLJKOLJKWLQJ
FRPSOH[FKDOOHQJHV WKDW DULVH IRU VXUYLYRUV RI LQWLPD
DV WKH\ DWWHPSW WR QDYLJDWH WZR RU PRUH OHJDO GRPDLQ
IDPLO\ FULPLQDO FKLOG ZHOIDUH DQG LPPLJUDWLRQ ODZ



1RY _ SP(5 \$'LWXGH _ <RXQJ DOXPQL VSHHG QHWZRUNLQJ
/RRNLQJ WR JURZ \RXU SURIHVVLRQDO QHWZRUN RU SUDFWLFB
VNLOOV" -RLQ WKLW YLUWXDO VSHHG QHWZRUNLQJ VHVVLQR KR
DOXPQL DPEDVVDGRU &U\ VWDO +HLGDUL %6F -' ZKHUH
KDYH WKH FKDQFH WR PHHW IHOORZ <RUN DOXPQL IURP DOO RY



1RY _ DR(7 N & LUFOH _)UDQFRSKRQH LQ &DQGD
1HJRWLDWLQJ PLQRULW\ DQG PDMRULW\ ULJKWV
+RVWHG E\ 'U 5HEHFFD 3LOODL 5LGGHOO WKLW OHFWXUH ZLOO
WKUHH OHDGLQJ IDFXOW\ PHPEHUV VKDULQJ WKHLU UHVHDFK
WKRXXKW SURYRNLQJ FRQYHUVDWLRQ

7R ILQG RXW PRUH DERXW WKH HY FR WLNZRXUFRUWLQJ WKH WLP RQWK
OLVWLQJV

\$OXPQL)ULHQGV _ 3U&RQ PDPFRQVREVFULEH _ &RPPXQLFDWLRQV 3UHIHUHQFHV

<RUN 8QLYHUVLW\ \$OXPQL (QDJHPHQW
.HHOH 6RULJHHW 8HU WKH HLQ• D[HLU 0